

DISC - MBTI Cross Reference Table

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DISC - MBTI Cross Reference

← ← ← More INTROVERTED (IS) | More EXTROVERTED (EN) → → →

D and S are opposite. Corresponds exactly when we compare ENTJ (D) with ISEP (S)		I and C are opposite. Corresponds exactly when we compare ENFP (I) with ISTJ [C]		Opposites
2. DEVELOPER (D) <i>Innovative</i> <i>Contribute Behind Scenes</i>	4. INSPIRATIONAL (D) <i>Motivational</i> <i>Make it happen</i>	5. PERSUADER (I) <i>Poised</i> <i>Be open to ideas</i>	7. PROMOTER (I) <i>Optimistic</i> <i>Enjoy them and their style</i>	No., title, quadrant, as leader, on team
ENTJ - Commander	ENTP - Debater	ENFJ - Protagonist	ENFP - Campaigner	MBTI / Moniker
Extrovert, Intuitive, Thinking, Judging	Extrovert, Intuitive, Thinking, Perceiving	Extrovert, Intuitive, Feeling, Judging	Extrovert, Intuitive, Feeling, Perceiving	MBTI 'Code'
Very high D, moderate I, C, very low S	High D and I, low C and S	High I and D, low C and S	Very high I, moderate D and S, very low C	Correlation
3.0%	3.0%	2.0%	7.0%	Approx. Population
1. DIRECTOR (D) <i>Progressive</i> <i>Move team forward</i>	3. RESULTS (D) <i>Dominant</i> <i>Shut up and get it done</i>	6. APPRAISER (I) <i>Adaptable</i> <i>Get buy-in</i>	8. COUNSELOR (I) <i>Approachable</i> <i>Make people happy</i>	No., title, quadrant, as leader, on team
ESTJ - Executive	ESTP - Entrepreneur	ESFJ - Consul	ESFP - Entertainer	MBTI / Moniker
Extrovert, Sensing, Thinking, Judging	Extrovert, Sensing, Thinking, Perceiving	Extrovert, Sensing, Feeling, Judging	Extrovert, Sensing, Feeling, Perceiving	MBTI 'Code'
High D and C, low I and S	High D, moderate I, low C and S	Moderate I, S, C, low D	High I, moderate S, low C and D	Correlation
11.0%	4.0%	12.0%	13.0%	Approx. Population
16. ENHANCER (C) <i>Progressive</i> <i>Move team forward</i>	15. PERFECTIONIST (C) <i>Competent</i> <i>Show their knowledge</i>	10. INVESTIGATOR (S) <i>Determined</i> <i>Prove the reason for it</i>	11. AGENT (S) <i>Appreciative</i> <i>Get along</i>	No., title, quadrant, as leader, on team
INTJ - Architect	INTP - Logician	INFJ - Advocate	INFP - Mediator	MBTI / Moniker
Introvert, Intuitive, Thinking, Judging	Introvert, Intuitive, Thinking, Perceiving	Introvert, Intuitive, Feeling, Judging	Introvert, Intuitive, Feeling, Perceiving	MBTI 'Code'
High D and C, low S, very low I	Moderate S, D, C, low I	Moderate S, C, I, low D	High S and I, low C and D	Correlation
2.0%	3.0%	1.0%	4.0%	Approx. Population
14. OBJECTIVE THINKER (C) <i>Analytical</i> <i>Do it right</i>	13. PRACTITIONER (C) <i>Proficient</i> <i>Stay the course</i>	12. ACHIEVER (S) <i>Missionary</i> <i>Get it done</i>	9. SPECIALIST (S) <i>Cautious</i> <i>Change only if necessary</i>	No., title, quadrant, as leader, on team
ISTJ - Logistician	ISFJ - Defender	ISTP - Virtuoso	ISFP - Adventurer	MBTI / Moniker
Introvert, Sensing, Thinking, Judging	Introvert, Sensing, Feeling, Judging	Introvert, Sensing, Thinking, Perceiving	Introvert, Sensing, Feeling, Perceiving	MBTI 'Code'
Very high C, moderate D and S, very low I	High S and high C, low D and I	Moderate S, D, C, low I	Very high S, moderate I and C, very low D	Correlation
13.0%	13.0%	3.0%	6.0%	Approx. Population
C and I are opposite. Corresponds exactly when we compare ISTJ (C) with ENFP (I)		S and D are opposite. Corresponds exactly when we compare ISFP (S) with ENTJ (D)		Opposites

← ← ← More into THINGS (TASK) (TP)

More into PEOPLE (FP) → → →